

STANBIC IBTC COMPANY NEWS



SELECTED INDICES

Sector :Petroleum Marketing
 Current Price : N238.98
 Shares Outstanding : 339.521 mn
 Market Cap : N81.138 bn

Liquidity :Low
 Price to Book :19.64
 Industry Average :17.77
 ROA 2007 :11.23%
 ROE 2007 :78.66%
 PAT (2007) :N3.25bn
 PAT (2008) est :N3.575bn
 EPS (2007) :N9.57
 EPS (2008) est :N10.93
 PE (2007) :25.0
 Industry Average PE (2007) :34.8
 PE 2008 est :21.86
 Industry Average PE est :33.48
 Dividend Yield (2007) :2.67%
 Dividend Yield (2008) est :3.66%
 Industry Average DYield est :2.38%

Fair Value :N229.16
 Projected Price (2008) :N240.52

Recommendation

HOLD **SHORT TERM**
HOLD **LONG TERM**

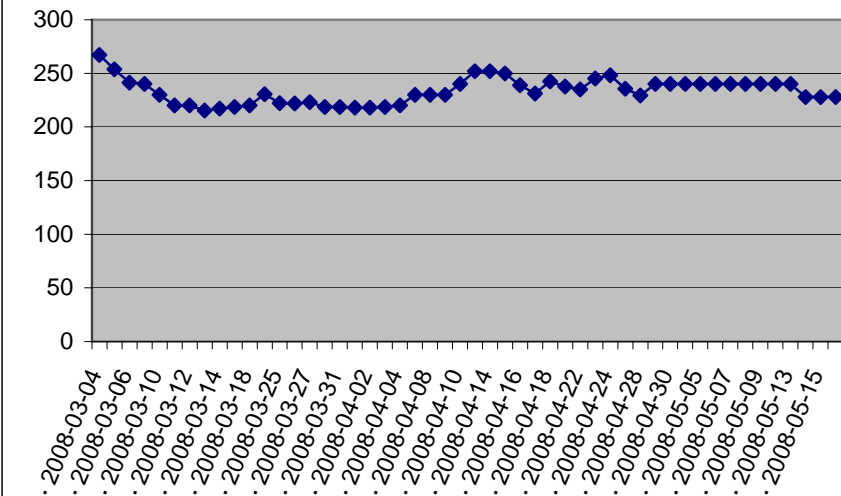
TOTAL NIGERIA PLC FIRST QUARTER UNAUDITED RESULT FOR THE PERIOD ENDED 31 MARCH 2008

	2008	2007	Growth
Gross Earnings (N'Bn)			
	41.449	34.317	20.78%
PBT (N'Bn)			
	1.416	1.110	27.56%
Tax (N'Bn)			
	(0.487)	(0.405)	20.24%
PAT (N'Bn)			
	0.928	0.705	31.63%

ANALYST'S OPINION

Total Nigeria Plc (Total) recently released its first quarter results for the period ended 31 March 2008, which showed an increase in turnover from N34.317 billion in 2007 to N41.449 billion in 2008 representing a 20.78% increase in revenue. Similarly, the profit after tax (PAT) increased by 31.63% from N0.705 billion in 2007 to N0.928 billion in 2008. Based on our conservative analysis, we project a PAT of N3.575 billion in the 2008 financial year which represents a 10% growth over the previous financial year. Using a weighted average of our projected PE, Price to Book, discounted cash flow and dividend discount models, our analysts arrived at a fair value price for the company of N229.16. This suggests that Total is currently trading at a price below its fair value on the floor of the Nigerian Stock Exchange (NSE). Our recommendation in the short term is therefore a **HOLD** and a **HOLD** in the long term.

Total Price Movement: 03 Mar 08 - 28 May 08



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